

Proposed FY 2010 State Park User Fees Adjustments

Background

An internal Fee Team initiated the annual fee review and recommendation process this year. Input from various sources, including park personnel, and survey data from the "11 Western States," as well as numerous other states and businesses with similar facilities and opportunities were used to formulate this draft proposal. Staff propose that these adjustments be reviewed and commented on by the Board, put out for public comment, and then proposed for implementation beginning March 1, 2010.

The proposed fee adjustments are in response to the loss of the department's General Fund appropriation for FY 2010. The agency's park operations funding is heavily reliant on the Enhancement Fund, which is derived from park user fees.

Current Status

The proposed changes are illustrated on the draft schedule provided (proposed fees are in bolded text on the attached schedule), and are summarized below:

Daily Entrance:

- Raise Alamo Lake, Homolovi Ruins, Lost Dutchman, Lyman Lake and Roper Lake to 8.00 from 5.00 (60% increase)
- Raise Catalina, Dead Horse Ranch, Fool Hollow Lake, Oracle and Picacho Peak to 8.00 from 6.00 (33% increase)
- Raise Buckskin Mt. and River Island to 10.00 from 8.00 (25% increase)
- Raise Patagonia Lake to 10.00 from 8.00 (25% increase)
- Raise Cattail Cove and Lake Havasu to 15.00 from 10.00 on Friday, Saturday, Sunday and State Holidays (50% increase)
- Raise Red Rock to 10.00 from 7.00 (42% increase)
- Raise Slide Rock to 20.00 from 10.00 (100% increase) "Friday before Memorial Day through the end of Labor Day" and, the rest of the year raise to 10.00 from 8.00 (33% increase)
- Raise all Individual/Bicycle to 3.00 from 2.00 (50% increase)
- Raise Over-Sized Parking at Cattail Cove and Lake Havasu to 10.00 from 5.00 (100% increase)
- Eliminate the seasonal reduced rate at Fool Hollow Lake, Lost Dutchman, Oracle and Picacho Peak
- Raise Ages 7-13 to 2.00 from 1.00 (100% increase) at Ft. Verde, Jerome, McFarland, Tombstone Courthouse, Tonto Natural Bridge, Tubac Presidio, Yuma QMD, and Yuma Territorial Prison
- Raise Ages 14 & Up to 4.00 from 3.00 (33% increase) at Ft. Verde and Tubac Presidio
- Raise Ages 14 & up to 5.00 from 3.00 (66% increase) at Jerome and McFarland

- Raise Ages 14 & Up to 5.00 from 4.00 (25% increase) at Tombstone Courthouse, Tonto Natural Bridge and Yuma Territorial Prison
- Adjust the group fees to reflect a 1.00 reduction from the regular entrance fee:
Ft. Verde, Tubac Presidio, Yuma QMD (25% discount)
Jerome, McFarland, Tombstone Courthouse, Tonto Natural Bridge, and Yuma Territorial Prison (20% discount)
- Riordan Mansion: Raise Ages 7-13 to 3.00 from 2.50 (20% increase), Ages 14 & up to 7.00 from 6.00 (17% increase), and adjust the group fee to reflect a 1.00 reduction from the regular entrance fee (15% discount)

Camping:

- Raise the Electric Site Range to 20.00 – 35.00 from 19.00 - 25.00 at all parks.
- Adjust the Non-Electric Campsite ranges at the following parks:

Lake Havasu: 15.00 - 20.00 from 14.00 – 16.00
Alamo Lake: 13.00 - 17.00 from 10.00 - 13.00
Dead Horse Ranch, Fool Hollow Lake: 12.00 - 17.00 from 12.00 - 15.00
Catalina, Lost Dutchman, Lyman Lake, Patagonia Lake, Picacho Peak, Roper Lake: 15.00 - 17.00 from 12.00 - 16.00

Sonoita Creek: Raise to 12.00 from 11.00
- Adjust the range for Cabanas at Buckskin Mt. to 20.00 - 30.00 from 19.00 - 25.00
- Adjust the range for Boat Camps at Cattail Cove to 15.00 - 20.00 from 10.00 - 20.00

Kartchner:

- Revise the number of “Adults per Vehicle” to match all other parks:
“fees are charged on a “per vehicle” basis that includes up to 4 Adults per vehicle. Additional fees for vehicles containing more than 4 Adults will be assessed.”
- Raise the entrance fee to 6.00 from 5.00 (20% increase)
- Eliminate the 2.00 additional adult per vehicle charge
- Raise the Individual/Bicycle fee to 3.00 from 2.00
- Adjust the range for camping to 20.00 - 35.00. This will make the camping fees at Kartchner consistent with our other Park’s fees.

Passes:

- Eliminate The Premium Annual Entrance Pass. This pass was valid for entry at all State Parks for day-use activities only without any restrictions. It was priced at \$125 and was good for a year from date of purchase. In FY 2009 3,271 of these passes were sold primarily at parks on the Colorado River. Staff will recommend discontinuing the sale of this pass after the Board takes action in November. All passes will be honored until they expire.

- Rename the Standard Annual Pass to Arizona State Parks Annual Pass and raise the fee to 75.00 from 50.00, modify the use description of the pass to reflect that it is not valid at Lake Havasu, Cattail Cove, Buckskin Mountain and River Island State Parks on Fridays, Saturdays, Sundays and State Holidays from March 1 through September 30.

Program Fees:

- Raise the Student Program fee to 2.00 from 1.00
- Change the Event/Program Fee to variable to allow a broader range for expanded programs.

Dump Station:

- Adjust the range to 10.00-20.00 from 10.00-15.00. This fee is set at the lower end of each Park's camping range. This change will reflect the changes in other camping fees in order to keep fees consistent.

Commercial Permit:

- Raise the "2nd Permit" fee to 150.00 from 125.00

Potential Effect of These Proposed Revisions:

Staff reviewed current visitation trends for Daily Entrance and Camping for FY 2009 over FY 2008. Overall there was a decrease seen in Daily Entrance of approximately 3% and an increase in camping of approximately 6%. This may be attributed to many factors: gas prices, stay-cations, re-opening of some of our facilities, and the closure of some of our facilities. Below is a projection of the effect on revenue of the fee adjustments with the presumption that these attendance trends stay static. Additionally, the projections address proposed changes in park operations, days of operations, campground closures and reductions, etc. These projections reflect one full year of fee collection (recommended fee adjustments will not be effective until March 1, 2010).

Daily Entrance Fees:	\$570,000	
Camping:	465,000	
Annual Pass:	(330,000)	
Other Fees:	<u>10,000</u>	(Commercial permit, Dump Station, Programs)
Total:	\$715,000	

Public Hearings:

Staff recommends holding public hearings in Lake Havasu City, Cottonwood, Safford, Catalina, Benson and Phoenix before the November 2009 Board meeting. A clear presentation of all proposed fee changes will be provided, and public comments will be recorded. Comments will also be solicited via the agency's web site.

Public hearing results and comments will be presented to the Board along with the final recommendation of changes at its November meeting. Approved fees are recommended to be implemented beginning March 1, 2010.

Staff Recommendation

Staff recommends proceeding with public comment meetings pertaining to the proposed Arizona State Parks fee revision, as presented.

Recommended Board Action

I move that staff proceed with public meetings to obtain public comment pertaining to proposed fee changes.

ARIZONA STATE PARKS FEE SCHEDULE
EFFECTIVE January 1, 2010
ENTRANCE

1: Adult is defined as an individual 14 years of age and older.

4: Over-Sized Parking is an additional fee for those vehicles or vehicle/trailer units that exceed 55' in total length.

5: Additional Program Fees may apply, see "OTHER FEES".

*These fees are charged on a "per vehicle" basis that includes up to 4 Adults per vehicle.
 Additional fees for vehicles containing more than 4 Adults will be assessed.*

50% discount off regular entrance fee for Regular Military, Reserve, National Guard, and state militia troops and their families.

PARK NAME	DAILY ENTRANCE		
	Per Vehicle 1-4 Adults ¹	Individual / Bicycle	Over-Size Parking ⁴
ALAMO	5.00 8.00	2.00 3.00	
BOYCE THOMPSON	(Separate Fee Schedule)		
BUCKSKIN MOUNTAIN	8.00 10.00	2.00 3.00	
BUCKSKIN RIVER ISLAND	8.00 10.00	2.00 3.00	
CATALINA	6.00 8.00	2.00 3.00	
CATTAIL COVE	10.00	2.00 3.00	5.00 10.00
Friday, Saturday, Sunday and Holidays	15.00	2.00 3.00	
DEAD HORSE RANCH	6.00 8.00	2.00 3.00	
FOOL HOLLOW	6.00 8.00	2.00 3.00	
Oct.16 - March 14	3.00	2.00	
HOMOLOVI RUINS	5.00 8.00	2.00 3.00	
LAKE HAVASU	10.00	2.00 3.00	5.00 10.00
Friday, Saturday, Sunday and Holidays	15.00	2.00 3.00	
LOST DUTCHMAN	5.00 8.00	2.00 3.00	
Friday before Memorial Day through the end of Labor Day	3.00	2.00	
LYMAN LAKE	5.00 8.00	2.00 3.00	
ORACLE ⁵	6.00 8.00	2.00 3.00	
Friday before Memorial Day through the end of Labor Day	5.00	2.00	
PATAGONIA LAKE	8.00 10.00	2.00 3.00	
PICACHO PEAK ⁵	6.00 8.00	2.00 3.00	
Friday before Memorial Day through the end of Labor Day	3.00	2.00	
RED ROCK ⁵	7.00 10.00	2.00 3.00	
ROPER LAKE	5.00 8.00	2.00 3.00	
SLIDE ROCK ⁵	8.00 10.00	2.00 3.00	
Friday before Memorial Day through the end of Labor Day	10.00 20.00	2.00 3.00	

ARIZONA STATE PARKS FEE SCHEDULE

EFFECTIVE January 1, 2010

ENTRANCE

50% discount off regular entrance fee for Regular Military, Reserve, National Guard, and state militia troops and their families.

5: Additional Program Fees may apply, see "OTHER FEES".

Children ages 0-13 6, when accompanied by a paying adult age 18 years or older, will be admitted free as long as the child is not part of an organized group. Group discounts may be available where listed. A group is 15 persons or more with prearranged arrival. All persons in a group, regardless of age, apply toward a group's number. Group discounts do not apply to Program Fees.

PARK NAME	DAILY ENTRANCE FEES		GROUP FEES
	Ages 7-13	Ages 14 & up	Ages 14 & up
FORT VERDE ⁵	1.00 2.00	3.00 4.00	2.40 3.00
JEROME ⁵	1.00 2.00	3.00 5.00	2.40 4.00
MCFARLAND ⁵	1.00 2.00	3.00 5.00	2.40 4.00
TOMBSTONE ⁵	1.00 2.00	4.00 5.00	3.20 4.00
TONTO NATURAL BRIDGE	1.00 2.00	4.00 5.00	3.20 4.00
TUBAC PRESIDIO ⁵	1.00 2.00	3.00 4.00	2.40 3.00
YUMAQUARTER MASTER DEPOT ⁵	1.00 2.00	4.00	3.20 3.00
YUMA TERRITORIAL PRISON ⁵	1.00 2.00	4.00 5.00	3.20 4.00

PARK NAME	DAILY ENTRANCE FEES		
	Ages 0-6	Ages 7-13	Ages 14 & up
	free	2.50 3.00	6.00 7.00
RIORDAN MANSION ⁵	GROUP FEES		
	Ages 7-13	Ages 14 & up	
	2.00	4.80 6.00	

ARIZONA STATE PARKS FEE SCHEDULE

EFFECTIVE January 1, 2010

CAMPING

Seasonal & Conditional Rates: 7 days for the cost of 5 days. Individual Parks will designate & post specific dates when rate is valid. Rate is valid year round at Homolovi. Not valid at Roper Lake

2: Camping fees reflect a "Range" dependent upon specific site location and seasonality. Call individual Park facility for current information.

6: For Cabins & Yurts an additional overnight fee for pets will be assessed of \$5.00 per pet per night.

7: Camping by Reservation only. Contact the Park facility directly for availability and details.

PARK NAME	NIGHTLY CAMPING ²		
	Non-Electric Campsite	Electric Site	Cabana or Boat Site
ALAMO	12.00-13.00-17.00	19-25.00 20.00-30.00	
BUCKSKIN MOUNTAIN		19-25.00 20.00-30.00	19-25.00 20-30.00
BUCKSKIN RIVER ISLAND	14-16.00 -17.00	19-25.00 20.00-30.00	
CATALINA	12-15.00 -17.00	19-25.00 20.00-30.00	
Friday before Memorial Day through the end of Labor Day	10.00	15.00	
CATTAIL COVE		19-25.00 20.00-30.00	10 15 -20.00
DEAD HORSE RANCH	12-15.00-17.00	19-25.00 20.00-30.00	
FOOL HOLLOW	12-15.00-17.00	19-25.00 20.00-35.00	
HOMOLOVI RUINS	10- 13.00	19-25.00 20.00-30.00	
LAKE HAVASU *	14-16.00 15.00-20.00	19-25.00 20.00-35.00	
LOST DUTCHMAN *	12-15.00-17.00	19-25.00 20.00-30.00	
LYMAN LAKE	12-15.00-17.00	19-25.00 20.00-30.00	
PATAGONIA LAKE	12-15.00-17.00	19-30.00 20.00-30.00	15-20.00
PICACHO PEAK ⁵	12-15.00-17.00	19-25.00 20.00-30.00	
Friday before Memorial Day through the end of Labor Day	10.00	15.00	
RED ROCK ⁵	(educational groups only: \$12.00 /group of 1-6 persons)		
ROPER LAKE	10-12.00 15.00-17.00	19-25.00 20.00-30.00	
SONOITA CREEK NATURAL AREA ⁷	11.00 12.00		

* Electric campsites are under development and are not yet available for use.

PARK NAME	Cabin ⁶	Yurt ⁶
ALAMO *	50.00 - 75.00	
DEAD HORSE RANCH	50.00 - 75.00	
LYMAN LAKE	50.00 - 75.00	35.00 - 50.00
ROPER LAKE	50.00 - 75.00	

*Cabins are under development and are not yet available for use.

ARIZONA STATE PARKS FEE SCHEDULE

EFFECTIVE January 1, 2010
KARTCHNER CAVERNS

TOURS	Ages	Ages	Ages
Reservation Fee not included	0 - 6	7 - 13	14 & Up
Rotunda Tour	free	6.95	15.95
*Seasonal Rate Rotunda Tour	free	5.95	13.95
*August & September			
Big Room Tour	N/A	9.95	19.95
"WALK-UP" Non-Reservation	0 - 6	7 - 13	14 & Up
Rotunda Tour	free	9.95	18.95
*Seasonal Rate Rotunda Tour	free	8.95	16.95
*June, July, August & September			
Big Room Tour	N/A	12.95	22.95

Commercial Group Tours*

20% discount off individual tour tickets-

COMMERCIAL GROUP TOURS*	Ages	Ages	Ages
Reservation Fee not included	0 - 6	7 - 13	14 & Up
Rotunda Tour	free	5.56	12.76
*Seasonal Rate Rotunda Tour	free	4.76	11.16
*June, July, August & September			
Big Room Tour	N/A	7.96	15.96

**A commercial tour is pre-arranged by a commercial tour operator who organizes tours in a package with transportation and a destination or tour for one price. A group tour for Kartchner Caverns cave tour is defined as 12 persons or more.*

DAILY ENTRANCE

These fees are charged on a "per vehicle" basis that includes up to 4 Adults per vehicle. Additional fees for vehicles containing more than 4 Adults will be assessed.

50% discount off regular entrance fee for Regular Military, Reserve, National Guard, and state militia troops and their families.

Fee is waived for reserved tour ticket holders

Per Vehicle	Each Additional	Individual /
1-2 4 Adults	Adult / Vehicle	Bicycle
5.00 6.00	2.00	2.00 3.00

CAMPING Hook-Up Site ONLY

Nightly Rate	19 20.00-30.00
Seasonal/Conditional Rate	110.00

Seasonal & Conditional Rates: 7 days for the cost of 5 days. Individual Parks will designate & post specific dates when rate is valid.

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ARIZONA STATE PARKS FEE SCHEDULE

EFFECTIVE January 1, 2010

OTHER FEES

Pet Fee for Cabins & Yurts	5.00	per pet per night.
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Overnight Parking	5.00	Over-Night Parking is described as: "A legally parked, unattended and unoccupied vehicle not in a designated campsite, remaining on the park throughout the night." The over-night parking fee is to be charged in addition to the regular Entrance Fee.
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PASSES

Arizona State Parks Premium- Annual Entrance Pass	125.00	<i>"Valid at all State Parks for day-use activities only. Additional Program and Special Event Fees may apply."</i>
Arizona State Parks Standard- Annual Entrance Pass	50.00	<i>"Valid at all Arizona State Parks facilities for day-use activities only, except at Buckskin Mountain/River Island, Cattail Cove and Lake Havasu State Parks on Fridays, Saturdays, Sundays, and recognized State Holidays. Additional Program and Special Event Fees may apply."</i>

PROGRAM FEES (per person and/or vehicle)

Students Program:	1.00 2.00	
Event / Program Fees:	1.00-5.00 Variable	<i>Fees will vary depending on the scope of the program, presentation or class. Contact the specific Park for detailed information.</i>
Instructional:	Variable	

RESERVATIONS

Kartchner Tours:	3.00
Camping, Cabin/Yurt Reservation	5.00
Group Day-Use Reservation:	5.00
Group Camping Reservation:	5.00

SPECIAL USE FEES

Non-Commercial:	25.00 (minimum)
Commercial:	25.00 (minimum)
Damage Deposit:	25.00 (minimum)

Dump Station Use	10.00 - 15.00 20.00	Use of a parks dump station without being a registered camper will be equal to one nights camping (low end of the individual Park's range)
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ARIZONA STATE PARKS FEE SCHEDULE

*EFFECTIVE January 1, 2010***OTHER FEES****PERMITS**

Commercial Retail Permit:	300.00	CONDITIONS OF USE <ul style="list-style-type: none"> • Pass is valid only for customers entering the park in the commercial vehicle. • Individual pass must be presented each time the commercial vehicle enters the park with passengers. • Pass does not permit any private vehicle to enter the park. • Pass is valid through the calendar year in which it was purchased. • Pass must be used in conjunction with commercial business pass. • One voucher permits up to 4 adults in the same commercial vehicle. • Violation of Conditions of Use may result in revocation of all commercial privileges. • All Commercial Vehicle Access Permits expire December 31 of the year for which they were issued. • Permittee clientele will be responsible for all applicable daily entrance fees when entering the park in a separate vehicle from the permittee. However, a discounted Clientele Voucher is available for all permittee clientele who enter the park in the permittee's vehicle and do not occupy a parking space.
Commercial Rental Permit:	350.00	
2nd Commercial Permit:	125.00 150.00	
Clientele Voucher	5.00	Vouchers are sold only to Permit holders. Vouchers can only be used at the time of entry, and are non-transferable.